APPLICATION FOR PAULA'S CHOICE (AUSTRALIA) PTY LTD CREDIT ACCOUNT

Full name: _____ Date ____/____/2012

Trading address: _____ Postcode _____

Delivery address: _____ Postcode _____

IRD Number _____

Private Company ☐ Public Company ☐ Partnership ☐ Sole Trader ☐

Telephone: ( ) _____ Fax( ) _____

Mobile: ( ) _____

Email _____

Directors Statement:

Company / Business Registration Number _____ State of incorporation _____

Type of business _____ Year commenced _____

I/We (Director/Proprietor's name) _____

of (Residential address) _____

Ph: ( )

TRADE REFEREES	TELEPHONE NUMBERS

I / We desire to open a Credit Account and agree to adhere strictly to your terms:

Signed: Proprietor/Director
Contact persons: Ph: ( )

TERMS – Payment is requested 14 days after receipt of Statement (Statements mailed the first day of each month). Please note: If payment is made on the day of the order, a 3% discount is given.

Please return this Application for Credit to:

The Financial Controller
Paula's Choice (Australia) Pty Ltd
Warehouse 10, Point Cook Estate
22-30 Wallace Avenue
Point Cook VIC 3030 **or fax to +61 3 9368 0102**

Please provide a brief summary as to why you would like to be a Paula's Choice Reseller.

How did you hear of Paula's Choice Products?

TERMS & CONDITIONS FOR RESELLERS – NEW ZEALAND WIDE

PRODUCTS AND ORDERING

Opening Order

A minimum Order must be to the value of $NZ1,000.00. No limit has been placed on quantity numbers. Initial Order must be paid in full before distribution.
A total of 25 free samples of each product ordered will be added to this Order.

Re-Ordering

All future orders must be to the value of $NZ300.00. No limit has been placed on quantity numbers.

Annual Purchases

The Reseller must purchase an annual minimum amount of products from Paula's Choice (Australia) Pty Ltd in the amount of $NZ1,200 per annum (excluding the Opening Order) to remain an active Reseller of Paula's Choice (Australia) Pty Ltd products.

Skin Care Samples

With the Opening Order, Paula's Choice (Australia) Pty Ltd will provide free of charge 25 samples of each Skin Care Product ordered, where samples are applicable. Those skin care products ordered, which are not available in sample form, i.e. Moisturising Lipscreen, Exfoliating Treatment, Cuticle and Nail Treatment, etc. Paula's Choice (Australia) Pty. Ltd will provide one free Tester. When a new skin care product is introduced, a further 25 free samples will be issued once these are available.
No resellers discount on purchases of Samples.

Expiration Dates

Adequate expiration dates (minimum 12 months) are provided on all products that carry an expiry date.

Pricing

While Resellers may offer discounts on all Paula's Choice products the Recommended Retail price must be adhered to all times.

Delivery

Every endeavour will be made to despatch your order from our Distribution Centre in Katikati within 2 business days of receipt of the order with a minimum freight charge of $NZ10.00 applied.

ADVERTISING AND PROMOTION

Please note that any promotional material used by Resellers to promote Paula's Choice products must be approved personally by the Managing Director of Paula's Choice (Australia) Pty. Ltd, following liaison with Ms Paula Begoun.

Paula's Choice (Australia) Pty Ltd will advertise the Reseller's business name and address on the New Zealand website (with the permission of the Reseller) free of charge.

Resellers are NOT **permitted to sell to customers outside of New Zealand.**

All Paula's Choice products must be sold with the Paula's Choice label and no other name or changes to the product packaging or product itself is permitted.

Web Site Advertising

Paula's Choice (Australia) Pty Ltd Resellers are prohibited from reselling Paula's Choice products on any online website, including Facebook, twitter and all forms of social media. If you advertise your business on Facebook or any other form of social media, your Facebook name can in no way include any Paula's Choice Trademarked names, including but not limited to; Paula's Choice, Cosmetics Cop, and Beautypedia. If your business has a website, you may advertise that you are a Paula's Choice Reseller however, you may not directly sell Paula's Choice from your website. If a Partner is found to be reselling Paula's Choice online in any form, the account will be permanently closed.

Educational Materials

An updated Training Manual will be provided to Resellers with their Opening Order and will be kept up to date by Paula's Choice (Australia) Pty. Ltd via email or mail when new products or amendments are introduced.

REFUNDS / EXCHANGES

A refund/exchange within 30 days of purchase applies to all Resellers' customers on Paula's Choice skin care products. Makeup items, books and accessories will be also be eligible for a refund or exchange if returned in an unopened and resalable condition. Resellers should advise their customers to keep their receipt and proof of purchase is to be provided to the Reseller before offering a refund/exchange. On receipt of the product returned to Paula's Choice Distribution Centre, accompanied by an email to pcdirect@paulaschoice.com.au or facsimile to 61 3 9368 0102 will entitle the Reseller to a replacement product or products only which will be sent with no freight charge. There will be no refund/credit given to Resellers' Accounts. All returns must be safely packaged and pre-paid. COD parcels will not be accepted.

TO ORDER

Telephone 61 3 9368 0101, Facsimile 61 3 9368 0102
Email pcdirect@paulaschoice.com.au
Mail
Paula's Choice (Australia) Pty Ltd
Warehouse 10, Point Cook Estate 22-30 Wallace Avenue Point Cook VIC 3030

Paula's Choice (Australia) Pty Ltd may refuse to accept any Reseller order in its sole discretion, and Paula's Choice (Australia) Pty Ltd reserves the right to change these terms and conditions with or without notice.